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*Farm Credit of Central Florida, ACA*  
**FIRST QUARTER 2021**

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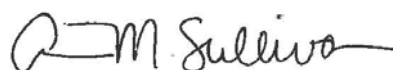
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**CERTIFICATION**

The undersigned certify that we have reviewed the March 31, 2021 quarterly report of Farm Credit of Central Florida, ACA, that the report has been prepared under the oversight of the Audit Committee of the Board of Directors and in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Reginald T. Holt  
Chief Executive Officer



Anne M. Sullivan  
Chief Financial Officer



David A. Mereness  
Chairman of the Audit committee

May 7, 2021

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*Farm Credit of Central Florida, ACA*

# Report on Internal Control Over Financial Reporting

The Association's principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Association's Consolidated Financial Statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of the Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel. This process provides reasonable assurance regarding the reliability of financial reporting information and the preparation of the Consolidated Financial Statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association's assets that could have a material effect on its Consolidated Financial Statements.

The Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of March 31, 2021. In making the assessment, management used the framework in *Internal Control — Integrated Framework (2013)*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Association's management concluded that as of March 31, 2021, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association's management determined that there were no material weaknesses in the internal control over financial reporting as of March 31, 2021.



Reginald T. Holt  
Chief Executive Officer



Anne M. Sullivan  
Chief Financial Officer

May 7, 2021

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*Farm Credit of Central Florida, ACA*

# Management's Discussion and Analysis of Financial Condition and Results of Operations

*(dollars in thousands)*

The following commentary reviews the financial condition and results of operations of Farm Credit of Central Florida, ACA, (Association) for the period ended March 31, 2021. These comments should be read in conjunction with the accompanying financial statements, notes to the financial statements and the 2020 Annual Report of the Association. The accompanying consolidated financial statements were prepared under the oversight of the Audit Committee of the Board of Directors.

## **COVID-19 OVERVIEW**

In response to the COVID-19 pandemic, and without disruption to operations, the Association transitioned the vast majority of its employees to working remotely in mid-March 2020. The priority was, and continues to be, to ensure the health and safety of employees, while continuing to serve the mission of providing support for rural America and agriculture. On May 3, 2021, the Association returned to pre-pandemic working conditions.

During the first quarter of 2021, significant progress has been made in the fight against COVID-19 with the distribution of vaccines. However, it remains unclear how quickly the vaccines will be distributed nationwide and globally or when the restrictions that were imposed to slow the spread of the pandemic will be lifted entirely. In this regard, the Association will adjust its business continuity plan to maintain the most effective and efficient business operations while safeguarding the health and safety of employees. In addition, the Association continues to work with borrowers to offer appropriate solutions to meet their operating and liquidity needs.

See further discussion of business risks associated with COVID-19 in the Annual Report.

## **COVID-19 Support Programs**

Since the onset of the COVID-19 pandemic, the U.S. government has taken a number of actions to help businesses, individuals, state/local governments, and educational institutions that have been adversely impacted by the economic disruption caused by the pandemic.

On March 11, 2021, Congress passed the \$1.9 trillion American Rescue Plan Act of 2021 that provided an additional \$1.9 trillion of economic stimulus. Among other provisions is \$10.4 billion

for agriculture and USDA, including \$4 billion and \$1 billion for debt forgiveness and outreach/support, respectively, for socially disadvantaged farmers.

The previously enacted Coronavirus Aid, Relief, and Economic Security (CARES) Act, which was amended by subsequent legislation, included the Paycheck Protection Program (PPP). The PPP provides support to small businesses to cover payroll and certain other expenses. Loans made under the PPP are fully guaranteed by the Small Business Administration (SBA), whose guarantee is backed by the full faith and credit of the United States. As of March 31, 2021, the Association had \$16.3 million of loans outstanding to approximately 91 borrowers. In addition, through March 31, 2021, the volume of loans that have received forgiveness from the SBA since the start of the program was \$12.7 million.

For a detailed discussion of programs enacted in 2020, see pages 9 and 10 of the 2020 Annual Report.

## **LOAN PORTFOLIO**

The Association provides funds to farmers, rural homeowners and farm-related businesses for financing of short and intermediate-term loans and long-term real estate mortgage loans. The Association's loan portfolio is diversified over a range of agricultural commodities in our region, including horticulture, fruits/vegetables, citrus, and cattle. Farm size varies and many of the borrowers in the region have diversified farming operations. This factor, along with the numerous opportunities for non-farm income in the area, reduces the level of dependency on a given commodity.

### ***March 31, 2021 compared to December 31, 2020***

Loan volume of the Association as of March 31, 2021, was \$650,036, a decrease of \$8,062 as compared to \$658,098 at December 31, 2020. Net loans outstanding at March 31, 2021, were \$646,965 as compared to \$654,815 at December 31, 2020. The short-term portfolio, which is heavily influenced by operating loans, normally reaches a peak balance between October and December and declines between January and June as strawberry and other winter vegetable growers pay down their loans using proceeds from the sale of their crops. The result of this normal seasonal lending activity causes net loan volume to decrease on revolving credit lines.

The Association has investment securities that are classified as held to maturity in the amount of \$3,637 at March 31, 2021, as compared to \$3,966 at December 31, 2020. Net loans and investment securities accounted for 96.74 percent of total assets at March 31, 2021, as compared to 95.57 percent of total assets at December 31, 2020.

The Association's total servicing portfolio has increased to \$1,094,033 as compared to \$1,077,362 at December 31, 2020, due to new money closings exceeding run-off and liquidations during the year.

### **March 31, 2021 compared to March 31, 2020**

Loan volume of the Association as of March 31, 2021, was \$650,036, an increase of \$56,646 as compared to \$593,390 at March 31, 2020. Net loans outstanding at March 31, 2021, were \$646,965 as compared to \$590,277 at March 31, 2020. The Association has investment securities that are classified as held to maturity in the amount of \$3,637 at March 31, 2021, as compared to \$4,807 at March 31, 2020. Net loans and investment securities accounted for 96.74 percent of total assets at March 31, 2021, as compared to 96.41 percent of total assets at March 31, 2020.

The Association's total servicing portfolio has increased to \$1,094,033 as compared to \$1,005,055 at March 31, 2020, due to new money closings exceeding run-off and liquidations over the past twelve months.

### **ASSET QUALITY AND LOAN LOSS RESERVES**

There is an inherent risk in the extension of any type of credit. Portfolio credit quality has slightly improved from year end and March 31, 2020, as a result of a decrease in substandard assets. Acceptable and OAEM credit quality as a percentage of total loan portfolio was 99.48% as of March 31, 2021, compared to 99.45% at December 31, 2020 and 99.04% at March 31, 2020. Substandard credit quality was 0.52% as of March 31, 2021, compared to 0.55% at December 31, 2020 and 0.96% at March 31, 2020. The actual substandard asset volume has decreased by \$203 from year-end December 31, 2020. Nonaccrual loan volume was \$5,432 at March 31, 2021, compared to \$5,464 at December 31, 2020 and \$6,441 at March 31, 2020, decreases of \$32 and \$1,009, respectively. The majority of the loan assets in nonaccrual are in the blueberry and rural home industries.

Association management maintains an allowance for loan losses in an amount considered sufficient to absorb possible losses in the loan portfolio based on current and expected future conditions. The allowance for loan losses at March 31, 2021, was \$3,071 or 0.47% of total loans compared to \$3,283 or 0.50% of total loans at December 31, 2020, and \$3,113 or 0.52% of total loans at March 31, 2020, and is considered by management to be adequate to cover possible losses. The allowance for loan loss is broken down between specific

reserves assigned to an individual loan and general reserves which are available for the possible losses within the entire portfolio. The current allowance for loan loss at March 31, 2021, contains \$1,052 in specific reserves and \$2,019 in general reserves, of which \$196 is allocated to the citrus portfolio and \$1,446 is allocated to the nonfarm income and nursery portfolio. The following outlines the allowance for loan loss activity as of March 31, 2021.

<b>Allowance for Loan Losses Activity:</b>	<b>YTD 2021</b>
Balance at beginning of period	\$ 3,283
Charge-offs	(5)
Recoveries	8
Provisions/(Reversals)-General	(159)
Provisions/(Reversals)-Specifics	(56)
Balance at end of period	<u>\$ 3,071</u>

The decrease in allowance for loan losses compared to December 2020 was a result of slightly improved credit quality as well as the liquidation of criticized assets. Chargeoffs are funded through the allowance from previous and/or current increases in the provision for loan losses.

### **RESULTS OF OPERATIONS**

#### **For the three months ended March 31, 2021**

Net income for the three months ended March 31, 2021, totaled \$3,116, as compared to \$2,407 for the same period in 2020. The increase of \$709 for the period is associated directly with increased net interest income, increased fees, including \$293 in PPP fees, a reversal of provisions for loan losses and gains on the sale of other property owned.

Net interest income was \$3,866 for the three months ended March 31, 2021, as compared to \$3,805 for the same period in 2020. The increase is due to higher loan volumes, coupled with increased loan spreads, offset by decreased loanable funds and nonaccrual earnings. Investment interest income decreased by \$21, or 55.26% to \$17 from the prior period's \$38 due to decreased investment volume. Loan interest income was \$6,661 as compared to the prior period's \$7,233. The decrease of \$572 or 7.91% is due to lower borrower rates, offset by higher loan volume. Total interest expense was \$2,812 as compared to the prior period's \$3,466. The decrease of \$654 is due to decreased loanable funds rates, offset by increased volume. Due to the ability to reprice loans, the Association has been able to decrease both borrowers' rates and the cost of funds, thus increasing loan spreads. Net interest income for the three months ending March 31, 2021, is shown in the following table:

Net Interest Income	For the three months ended March 31,			
	2021	2020	\$ change	% change
Investment Interest Income	\$ 17	\$ 38	\$ (21)	(55.26)%
Loan Interest Income	6,661	7,233	(572)	(7.91)
Total Interest Income	6,678	7,271	(593)	(8.16)
Total Interest Expense	2,812	3,466	(654)	(18.87)
Net Interest Income	\$ 3,866	\$ 3,805	\$ 61	1.60 %

Allowance for loan loss activity for the quarter consisted of a \$215 reversal for the period compared to no provision or reversal for the same period prior year. Provisions for loan losses for the three months ending March 31, 2021 are shown in the following table:

Provisions/(Reversals) for Loan Losses	For the three months ended March 31,			
	2021	2020	\$ Change	% change
General Reserves	\$ (56)	\$ 34	\$ (90)	(264.71)%
Specific Reserves	(159)	(34)	(125)	(367.65)
Total Provisions/(Reversals)	\$ (215)	\$ -	\$ (215)	(100.00)%

Noninterest income for the three months ended March 31, 2021, totaled \$1,846, as compared to \$1,478 for the same period of 2020, an increase of \$368. The increase is primarily the result of increased fee income, including \$293 in PPP fees and increased patronage refunds from other Farm Credit institutions.

Noninterest income for the three months ending March 31, 2021, is shown in the following table:

Noninterest Income	For the three months ended March 31,			
	2021	2020	\$ change	% change
Loan fees	\$ 364	\$ 56	\$ 308	550.00 %
Fees for financially related services	(3)	5	(8)	(160.00)
Patronage refunds from other Farm Credit Institutions	1,370	1,258	112	8.90
Gains (losses) on sales of rural home loans, net	32	76	(44)	(57.89)
Gains (losses) on sales of premises and equipment, net	38		38	100.00
Gains (losses) on other transactions	41	(25)	66	264.00
Insurance Fund refunds	-	107	(107)	(100.00)
Other noninterest income	4	1	3	300.00
Total noninterest income	\$ 1,846	\$ 1,478	\$ 368	24.90 %

Noninterest expense for the three months ended March 31, 2021, decreased \$65 compared to the same period of 2020, primarily due to increased gains on other property owned as well as decreased other operating expense, offset by increased Insurance Fund premiums and occupancy and equipment. The Association sold two properties during the first quarter of 2021 for a total gain of \$164 as compared to no properties sold and no gain or loss during the first quarter of 2020. The decrease in other operating expenses is primarily due to decreased travel, training and advertising and public relations due to the current conditions

with the COVID-19 pandemic. The increase in occupancy and equipment is due to the lease on the new administrative building. The Association entered this lease in March of 2020. Farm Credit System Insurance Corporation (FCSIC) has set the premium to 16 basis points for 2021 (compared to 8 basis points during 2020) on adjusted insured debt outstanding with an additional 10 basis point premium on the average principal outstanding of nonaccrual loans. Noninterest expense for the three months ending March 31, 2021 is shown in the following table:

Noninterest Expense	For the three months ended March 31,			
	2021	2020	\$ change	% change
Salary and employee benefits	\$ 1,790	\$ 1,802	\$ (12)	(0.67) %
Occupancy and equipment	246	202	44	21.78
Insurance Fund Premium	209	90	119	132.22
(Gains) losses on other property owned, net	(164)	-	(164)	(100.00)
Other operating expenses	730	782	(52)	(6.65)
Total noninterest expense	\$ 2,811	\$ 2,876	\$ (65)	(2.26) %

## FUNDING SOURCES

The principal source of funds for the Association is the borrowing relationship established with the Bank through a General Financing Agreement. The General Financing Agreement utilizes the Association's credit and fiscal performance as criteria for establishing a line of credit on which the Association may draw funds. The funds are advanced by the Bank to the Association in the form of notes payable. The notes payable are segmented into variable rate and fixed rate sections. The variable rate note is utilized by the Association to fund variable rate loan advances and operating funds requirements. The fixed rate note is used specifically to fund fixed rate loan advances made by the Association. The total notes payable to the Bank at March 31, 2021, was \$529,339 as compared to \$548,714 at December 31, 2020. The decrease is attributable to paydowns on loans being greater than borrowings to fund new loans in the normal course of business.

## CAPITAL RESOURCES

Total members' equity at March 31, 2021, increased to \$121,883 from the December 31, 2020, total of \$118,693. The increase is primarily attributed to the increase in unallocated surplus resulting from net income. Total capital stock and participation certificates were \$1,029 on March 31, 2021, compared to \$1,008 on December 31, 2020. This increase is attributed to the issuance of stock and participation certificates in the normal course of business.

FCA sets minimum regulatory capital requirements with a capital conservation buffer for System banks and associations. Capital adequacy is evaluated using a number of regulatory ratios.

The following sets forth the regulatory capital ratios:

Ratio	Minimum Requirement	Capital Conservation Buffer*	Minimum Requirement with Capital Conservation Buffer	Capital Ratios as of March 31, 2021
Risk-adjusted ratios:				
CET1 Capital	4.5%	2.50%	7.00%	17.73%
Tier 1 Capital	6.0%	2.50%	8.50%	17.73%
Total Capital	8.0%	2.50%	10.50%	18.24%
Permanent Capital Ratio	7.0%	0.0%	7.0%	17.89%
Non-risk-adjusted:				
Tier 1 Leverage Ratio	4.0%	1.0%	5.0%	17.01%
UREE Leverage Ratio	1.5%	0.0%	1.5%	14.68%

\* The capital conservation buffers had a 3 year phase-in period which became fully effective January 1, 2020.

If the capital ratios fall below the minimum regulatory requirements, including the buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval. For all periods presented, the Association exceeded minimum regulatory standards for all capital ratios.

## REGULATORY MATTERS

On September 23, 2019, the Farm Credit Administration issued a proposed rule that would ensure the System’s capital requirements, including certain regulatory disclosures, reflect the current expected credit losses methodology, which revises the accounting for credit losses under U.S. generally accepted accounting principles. The proposed rule identifies which credit loss allowances under the Current Expected Credit Losses (CECL) methodology in the Financial Accounting Standards Board’s “Measurement of Credit Losses on Financial Instruments” are eligible for inclusion in a System institution’s regulatory capital. Credit loss allowances related to loans, lessor’s net investments in leases, and held-to-maturity debt securities would be included in a System institution’s Tier 2 capital up to 1.25 percent of the System institution’s total risk weighted assets. Credit loss allowances for available-for-sale debt securities and purchased credit impaired assets would not be eligible for inclusion in a System institution’s Tier 2 capital. In addition, the proposed regulation does not include a transition phase-in period for the CECL day 1 cumulative effect adjustment to retained earnings on a System institution’s regulatory capital ratios. The public comment period ended on November 22, 2019.

## SENIOR MANAGEMENT CHANGES

Effective April 14, 2021, D. Scott Fontenot, Chief Operating Officer, assumed the role of Chief Credit Officer, as well as maintaining his role as Chief Operating Officer. The Chief Credit Officer position was formerly held by Scarlet Detjen, who is no longer employed by the Association. Also effective April 14, 2021, Johan Dam assumed the role of Chief Risk Officer. This role was previously held by D. Scott Fontenot. Johan Dam’s new title will be Chief Sales and Marketing Officer and Chief Risk Officer.

## Future of LIBOR

In 2017, the United Kingdom’s Financial Conduct Authority (UK FCA), which regulates LIBOR, announced its intention to stop persuading or compelling the group of major banks that sustains LIBOR to submit rate quotations after 2021.

On March 5, 2021, ICE Benchmark Administration (IBA) (the entity that is responsible for calculating LIBOR) announced its intention to cease the publication of the one-week and two-month US dollar LIBOR settings immediately following the LIBOR publication on December 31, 2021, and the remaining US dollar LIBOR settings immediately following the LIBOR publication on June 30, 2023. On the same day, the UK FCA announced that the IBA had notified the UK FCA of its intent, among other things, to cease providing certain US dollar LIBOR settings as of June 30, 2023. In its announcement, the UK FCA confirmed that all 35 LIBOR tenors (including with respect to US dollar LIBOR) will be discontinued or declared nonrepresentative as of either: (a) immediately after December 31, 2021 or (b) immediately after June 30, 2023.

The Association has exposure to LIBOR arising from loans made to customers and Systemwide Debt Securities that are issued by the Funding Corporation on the Bank’s and Association’s behalf. Alternative reference rates that replace LIBOR may not yield the same or similar economic results over the lives of the financial instruments, which could adversely affect the value of, and return on, instruments held. The LIBOR transition could result in paying higher interest rates on current LIBOR-indexed Systemwide Debt Securities, adversely affect the yield on, and fair value of, loans and investments held that reference LIBOR, and increase the costs of or affect the ability to effectively use derivative instruments to manage interest rate risk. In addition, there could be other ramifications including those that may arise as a result of the need to redeem or terminate such instruments.

The FCA has issued guidelines for System institutions to follow as they prepare for the expected phase-out of LIBOR.

The guidelines direct each System institution to develop a LIBOR transition plan designed to provide an orderly roadmap of actions that will reduce LIBOR exposure over time. The FCA identified the following as important considerations in the development of each entity's transition plan:

- a governance structure to manage the transition;
- an assessment of exposures to LIBOR;
- an assessment of the fallback provisions in contracts and the impact of a LIBOR phase-out under those provisions;
- the establishment of strategies for reducing each type of LIBOR exposure;
- an assessment of the operational processes that need to be changed;
- a communication strategy for customers and shareholders;
- the establishment of a process to stay abreast of industry developments and best practices;
- the establishment of a process to ensure a coordinated approach, to the extent possible, across the District; and
- a timeframe and action steps for completing key objectives.

The Association has established and is in the process of implementing LIBOR transition plans, including implementing fallback language into variable-rate financial instruments which provides the ability to move these instruments to another index if the LIBOR market is no longer viable, and continues to analyze potential risks associated with the LIBOR transition, including, but not limited to, financial, market, accounting, operational, legal, tax, reputational, and compliance risks.

At this time, it is not known when LIBOR will cease to be available or will become unrepresentative, or which benchmark will replace LIBOR. Because the Bank and Associations engage in transactions involving financial instruments that reference LIBOR, these developments could have a material impact on financial results, borrowers, investors, and counterparties.

For example, on April 6, 2021, the New York Governor signed into law the New York State Legislature's Senate Bill 297B/Assembly Bill 164B (the New York LIBOR Legislation). The New York LIBOR Legislation amends the New York General Obligations Law by adding new Article 18-c and mirrors a legislative proposal drafted by the

Alternative Reference Rates Committee (the ARRC) aimed at ensuring legal clarity for legacy instruments governed by New York law during the US dollar LIBOR transition. The ARRC is an industry-working group convened by the Federal Reserve Board and the New York Fed to lead the LIBOR transition, which, among other work, has developed industry-specific fallback language that may be used by market participants to address the cessation of US dollar LIBOR. The New York LIBOR Legislation applies to US dollar LIBOR-based

contracts, securities, and instruments governed under New York law that (i) do not have any US dollar LIBOR fallback provisions in place, (ii) have US dollar LIBOR fallback provisions that result in replacement rates that are in some way based on US dollar LIBOR, or (iii) have US dollar LIBOR fallback provisions that allow or require one of the parties or an outsider to select a replacement rate for US dollar LIBOR. The New York LIBOR Legislation (a) provides in respect of (i) and (ii) above, upon the occurrence of a "LIBOR Discontinuance Event" and the related "LIBOR Replacement Date" (each as defined in the New York LIBOR Legislation), that the then-current US dollar LIBOR based benchmark, by operation of law, be replaced by a "Recommended Benchmark Replacement" (as defined in the New York LIBOR Legislation) based on the Secured Overnight Financing Rate (SOFR), or, (b) in respect of (iii), encourages the replacement of LIBOR with the "Recommended Benchmark Replacement" by providing a safe harbor from legal challenges under New York law.

The New York LIBOR Legislation may apply to certain of the System institutions' LIBOR-based instruments. For example, to the extent there is an absence of controlling federal law or unless otherwise provided under the terms and conditions of a particular issue of Systemwide Debt Securities, the Systemwide Debt Securities are governed by and construed in accordance with the laws of the State of New York, including the New York General Obligations Law.

At present, there is no specific federal law akin to the New York LIBOR Legislation addressing the US dollar LIBOR transition. However, United States Congress began working on a draft version of federal legislation in October of 2020 that would provide a statutory substitute benchmark rate for contracts that use US dollar LIBOR as a benchmark and that do not have any sufficient fallback clauses in place. While similar to the New York LIBOR Legislation, there are differences in the current draft of the federal legislation, which was discussed at the House of Representative Subcommittee on Investor Protection, Entrepreneurship and Capital Markets on April 15, 2021. These include, perhaps most significantly, that the draft bill specifically provides for the preemption of state law, which would include the New York LIBOR Legislation. At this time, it is uncertain as to whether, when and in what form such federal legislation would be adopted.

## RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

Please refer to Note 1, *Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements*, in the Notes to the Financial Statements, and the 2020 Annual Report to Shareholders for recently issued accounting pronouncements. Additional information is provided in the table below.

The following ASU was issued by the Financial Accounting Standards Board (FASB):

Summary of Guidance	Adoption and Potential Financial Statement Impact
<b><i>ASU 2016-13 – Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments</i></b>	
<ul style="list-style-type: none"> <li>• Replaces multiple existing impairment standards by establishing a single framework for financial assets to reflect management’s estimate of current expected credit losses (CECL) over the entire remaining life of the financial assets.</li> <li>• Changes the present incurred loss impairment guidance for loans to an expected loss model.</li> <li>• Modifies the other-than-temporary impairment model for debt securities to require an allowance for credit impairment instead of a direct write-down, which allows for reversal of credit impairments in future periods based on improvements in credit quality.</li> <li>• Eliminates existing guidance for purchased credit impaired (PCI) loans, and requires recognition of an allowance for expected credit losses on these financial assets.</li> <li>• Requires a cumulative-effect adjustment to retained earnings as of the beginning of the reporting period of adoption.</li> <li>• Effective for fiscal years beginning after December 15, 2022, and interim periods within those fiscal years. Early application is permitted.</li> </ul>	<ul style="list-style-type: none"> <li>• Implementation efforts began with establishing a cross-discipline governance structure utilizing common guidance developed across the Farm Credit System. The implementation includes identification of key interpretive issues, scoping of financial instruments, and assessing existing credit loss forecasting models and processes against the new guidance.</li> <li>• The new guidance is expected to result in a change in allowance for credit losses due to several factors, including:               <ol style="list-style-type: none"> <li>1. The allowance related to loans and commitments will most likely change because it will then cover credit losses over the full remaining expected life of the portfolio, and will consider expected future changes in macroeconomic conditions,</li> <li>2. An allowance will be established for estimated credit losses on any debt securities,</li> <li>3. The nonaccretable difference on any PCI loans will be recognized as an allowance, offset by an increase in the carrying value of the related loans.</li> </ol> </li> <li>• The extent of allowance change is under evaluation, but will depend upon the nature and characteristics of the financial instrument portfolios, and the macroeconomic conditions and forecasts, at the adoption date.</li> <li>• The guidance is expected to be adopted January 1, 2023.</li> </ul>

**NOTE:** Shareholder investment in the Association is materially affected by the financial condition and results of operations of AgFirst Farm Credit Bank. Copies of AgFirst’s annual and quarterly reports are available upon request free of charge by calling 1-800-845-1745, ext. 2764, or writing Matthew Miller, AgFirst Farm Credit Bank, P.O. Box 1499, Columbia, SC 29202. Information concerning AgFirst Farm Credit Bank can also be obtained at their website, [www.agfirst.com](http://www.agfirst.com). Copies of the Association’s annual and quarterly reports are also available upon request free of charge by calling 1-800-533-2773, or writing Anne M. Sullivan, CFO, Farm Credit of Central Florida, ACA, P.O. Box 8009, Lakeland, FL 33802, or accessing the website, [www.farmcreditfl.com](http://www.farmcreditfl.com). The Association prepares a quarterly report within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the institution.



# Farm Credit Of Central Florida, ACA

## Consolidated Balance Sheets

<i>(dollars in thousands)</i>	March 31, 2021 <i>(unaudited)</i>	December 31, 2020 <i>(audited)</i>
<b>Assets</b>		
Cash	\$ 11	\$ 12
Investments in debt securities:		
Held to maturity (fair value of \$3,599 and \$3,924, respectively)	3,637	3,966
Loans	650,036	658,098
Allowance for loan losses	(3,071)	(3,283)
Net loans	646,965	654,815
Accrued interest receivable	2,895	2,671
Equity investments in other Farm Credit institutions	6,783	6,636
Premises and equipment, net	5,157	4,936
Other property owned	—	227
Accounts receivable	2,033	11,030
Other assets	5,020	5,032
Total assets	<b>\$ 672,501</b>	<b>\$ 689,325</b>
<b>Liabilities</b>		
Notes payable to AgFirst Farm Credit Bank	\$ 529,339	\$ 548,714
Accrued interest payable	959	950
Patronage refunds payable	391	9,757
Accounts payable	614	793
Other liabilities	19,315	10,418
Total liabilities	<b>550,618</b>	<b>570,632</b>
Commitments and contingencies (Note 8)		
<b>Members' Equity</b>		
Capital stock and participation certificates	1,029	1,008
Retained earnings		
Allocated	20,380	20,380
Unallocated	101,245	98,129
Accumulated other comprehensive income (loss)	(771)	(824)
Total members' equity	<b>121,883</b>	<b>118,693</b>
Total liabilities and members' equity	<b>\$ 672,501</b>	<b>\$ 689,325</b>

*The accompanying notes are an integral part of these consolidated financial statements.*

# Farm Credit Of Central Florida, ACA

## Consolidated Statements of Comprehensive Income

(unaudited)

	For the Three Months Ended March 31,	
<i>(dollars in thousands)</i>	2021	2020
<b>Interest Income</b>		
Loans	\$ 6,661	\$ 7,233
Investments	17	38
Total interest income	6,678	7,271
<b>Interest Expense</b>		
Notes payable to AgFirst Farm Credit Bank	2,812	3,466
Net interest income	3,866	3,805
Provision for (reversal of allowance for) loan losses	(215)	—
Net interest income after provision for (reversal of allowance for) loan losses	4,081	3,805
<b>Noninterest Income</b>		
Loan fees	364	56
Fees for financially related services	(3)	5
Patronage refunds from other Farm Credit institutions	1,370	1,258
Gains (losses) on sales of rural home loans, net	32	76
Gains (losses) on sales of premises and equipment, net	38	—
Gains (losses) on other transactions	41	(25)
Insurance Fund refunds	—	107
Other noninterest income	4	1
Total noninterest income	1,846	1,478
<b>Noninterest Expense</b>		
Salaries and employee benefits	1,790	1,802
Occupancy and equipment	246	202
Insurance Fund premiums	209	90
(Gains) losses on other property owned, net	(164)	—
Other operating expenses	730	782
Total noninterest expense	2,811	2,876
<b>Net income</b>	<b>\$ 3,116</b>	<b>\$ 2,407</b>
<b>Other comprehensive income net of tax</b>		
Employee benefit plans adjustments	53	32
<b>Comprehensive income</b>	<b>\$ 3,169</b>	<b>\$ 2,439</b>

*The accompanying notes are an integral part of these consolidated financial statements.*

**Farm Credit Of Central Florida, ACA**

# Consolidated Statements of Changes in Members' Equity

*(unaudited)*

<i>(dollars in thousands)</i>	Capital Stock and Participation Certificates	Retained Earnings		Accumulated Other Comprehensive Income (Loss)	Total Members' Equity
		Allocated	Unallocated		
Balance at December 31, 2019	\$ 942	\$ 21,637	\$ 91,532	\$ (664)	\$ 113,447
Comprehensive income			2,407	32	2,439
Capital stock/participation certificates issued/(retired), net	9				9
Balance at March 31, 2020	\$ 951	\$ 21,637	\$ 93,939	\$ (632)	\$ 115,895
<b>Balance at December 31, 2020</b>	<b>\$ 1,008</b>	<b>\$ 20,380</b>	<b>\$ 98,129</b>	<b>\$ (824)</b>	<b>\$ 118,693</b>
Comprehensive income			3,116	53	3,169
Capital stock/participation certificates issued/(retired), net	21				21
<b>Balance at March 31, 2021</b>	<b>\$ 1,029</b>	<b>\$ 20,380</b>	<b>\$ 101,245</b>	<b>\$ (771)</b>	<b>\$ 121,883</b>

*The accompanying notes are an integral part of these consolidated financial statements.*

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## Farm Credit of Central Florida, ACA

# Notes to the Consolidated Financial Statements

(dollars in thousands, except as noted)

(unaudited)

### Note 1 — Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements

#### Organization

The accompanying financial statements include the accounts of Farm Credit of Central Florida, ACA and its Production Credit Association (PCA) and Federal Land Credit Association (FLCA) subsidiaries (collectively, the Association). A description of the organization and operations, the significant accounting policies followed, and the financial condition and results of operations for the Association as of and for the year ended December 31, 2020, are contained in the 2020 Annual Report to Shareholders. These unaudited interim consolidated financial statements should be read in conjunction with the latest Annual Report to Shareholders.

#### Basis of Presentation

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair statement of results for the periods presented. These adjustments are of a normal recurring nature, unless otherwise disclosed.

Certain amounts in the prior period's consolidated financial statements may have been reclassified to conform to the current period presentation. Such reclassifications had no effect on the prior period net income or total capital as previously reported.

The results of any interim period are not necessarily indicative of those to be expected for a full year.

#### Significant Accounting Policies

The Association's accounting and reporting policies conform with U.S. generally accepted accounting principles (GAAP) and practices in the financial services industry. To prepare the financial statements in conformity with GAAP, management must make estimates based on assumptions about future economic and market conditions (for example, unemployment, market liquidity, real estate prices, etc.) that affect the reported amounts of assets and liabilities at the date of the financial statements, income and expenses during the reporting period, and the related disclosures. Although these estimates contemplate current conditions and expectations of change in the future, it is reasonably possible that actual conditions may be different than anticipated, which could materially affect results of operations and financial condition.

Management has made significant estimates in several areas, including loans and allowance for loan losses (Note 2, *Loans and Allowance for Loan Losses*), investment securities and

other-than-temporary impairment (Note 3, *Investments*), and financial instruments (Note 6, *Fair Value Measurement*). Actual results could differ from those estimates.

For further details of significant accounting policies, see Note 2, *Summary of Significant Accounting Policies*, from the latest Annual Report.

#### Accounting Standards Updates (ASUs) Issued During the Period and Applicable to the Association

There were no applicable Updates issued by the Financial Accounting Standards Board (FASB) during the period.

#### ASUs Pending Effective Date

For a detailed description of the ASUs below, see the latest Annual Report.

Potential effects of ASUs issued in previous periods:

- In June 2016, the FASB issued ASU 2016-13 Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. This Update, and subsequent clarifying guidance issued, is intended to improve financial reporting by requiring timelier recording of credit losses on financial instruments. It requires an organization to measure all expected credit losses for financial assets held at the reporting date through the life of the financial instrument. Financial institutions and other organizations will use forward-looking information to estimate their credit losses. Additionally, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. For public companies that are not SEC filers, it will take effect for fiscal years beginning after December 15, 2022, and interim periods within those fiscal years. Evaluation of any possible effects the guidance may have on the statements of financial condition and results of operations is in progress.

#### Accounting Standards Effective During the Period

There were no changes in the accounting principles applied from the latest Annual Report, other than any discussed below.

No recently adopted accounting guidance issued by the FASB had a significant effect on the current period reporting.

- In October 2020, the FASB issued ASU 2020-10 Codification Improvements. The amendments represent changes to clarify the Codification, correct unintended application of guidance, or make minor improvements to

the Codification that are not expected to have a significant effect on current accounting practice or create a significant administrative cost to most entities. The Update moves or references several disclosure requirements from Section 45 - Other Presentation Matters to Section 50 - Disclosures. It also includes minor changes to other guidance such as Cash Balance Plans, Unusual or Infrequent Items, Transfers and Servicing, Guarantees, Income Taxes, Foreign Currency, Imputation of Interest, Not For Profits and Real Estate Projects. The amendments had no impact on the statements of financial condition and results of operations.

- In January 2020, the FASB issued ASU 2020-01 Investments—Equity Securities (Topic 321), Investments—Equity Method and Joint Ventures (Topic 323), and Derivatives and Hedging (Topic 815): Clarifying the Interactions between Topic 321, Topic 323, and Topic 815. The amendments clarify certain interactions between the guidance on accounting for certain equity securities under Topic 321, the guidance on accounting for investments under the equity method in Topic 323, and the guidance in Topic 815. The Update could change how an entity accounts for an equity security under the measurement alternative or a forward contract or purchased option to purchase securities that, upon settlement of the forward contract or exercise of the purchased option, would be accounted for under the equity method of accounting or the fair value option in accordance with Topic 825, Financial Instruments. The amendments are intended to improve current GAAP by reducing diversity in practice and increasing comparability of the accounting for these interactions. For public business entities, the amendments are effective for fiscal years beginning after December 15, 2020, and interim periods within those fiscal years. Adoption of this guidance had no effect on the statements of financial condition and results of operations.
- In December 2019, the FASB issued ASU 2019-12 Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes. The amendments simplify the accounting for income taxes by removing the following exceptions:
  - Exception to the incremental approach for intraperiod tax allocation when there is a loss from continuing operations and income or a gain from other items (for example, discontinued operations or other comprehensive income),
  - Exception to the requirement to recognize a deferred tax liability for equity method investments when a foreign subsidiary becomes an equity method investment,
  - Exception to the ability not to recognize a deferred tax liability for a foreign subsidiary when a foreign equity method investment becomes a subsidiary, and
  - Exception to the general methodology for calculating income taxes in an interim period when a year-to-date loss exceeds the anticipated loss for the year.

The amendments also simplify the accounting for income taxes by doing the following:

- Requiring that an entity recognize a franchise tax (or similar tax) that is partially based on income as an income-based tax and account for any incremental amount incurred as a non-income-based tax,
- Requiring that an entity evaluate when a step up in the tax basis of goodwill should be considered part of the business combination in which the book goodwill was originally recognized and when it should be considered a separate transaction,
- Specifying that an entity is not required to allocate the consolidated amount of current and deferred tax expense to a legal entity that is not subject to tax in its separate financial statements; however, an entity may elect to do so (on an entity-by-entity basis) for a legal entity that is both not subject to tax and disregarded by the taxing authority,
- Requiring that an entity reflect the effect of an enacted change in tax laws or rates in the annual effective tax rate computation in the interim period that includes the enactment date, and
- Making minor codification improvements for income taxes related to employee stock ownership plans and investments in qualified affordable housing projects accounted for using the equity method.

For public business entities, the amendments in this Update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. Adoption of this guidance did not have a material impact on the statements of financial condition and results of operations.

## Note 2 — Loans and Allowance for Loan Losses

The Association maintains an allowance for loan losses at a level considered adequate by management to provide for probable and estimable losses inherent in the loan portfolio as of the report date. The allowance for loan losses is increased through provisions for loan losses and loan recoveries and is decreased through loan charge-offs and allowance reversals. A review of individual loans in each respective portfolio is performed periodically to determine the appropriateness of risk ratings and to ensure loss exposure to the Association has been identified. See Note 3, *Loans and Allowance for Loan Losses*, from the latest Annual Report for further discussion.

Credit risk arises from the potential inability of an obligor to meet its repayment obligation. The Association manages credit risk associated with lending activities through an assessment of the credit risk profile of an individual obligor. The Association sets its own underwriting standards and lending policies that provide direction to loan officers and are approved by the board of directors.

A summary of loans outstanding at period end follows:

	March 31, 2021	December 31, 2020
Real estate mortgage	\$ 393,958	\$ 389,241
Production and intermediate-term	136,422	148,613
Loans to cooperatives	9,987	8,865
Processing and marketing	72,726	74,678
Farm-related business	9,643	6,241
Communication	11,106	14,446
Rural residential real estate	9,755	9,576
International	6,439	6,438
Total loans	<u>\$ 650,036</u>	<u>\$ 658,098</u>

A substantial portion of the Association's lending activities is collateralized, and exposure to credit loss associated with lending activities is reduced accordingly.

The Association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with Farm Credit Administration (FCA) regulations. The following tables present the principal balance of participation loans at periods ended:

	March 31, 2021							
	Within AgFirst District		Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 28,505	\$ 44,679	\$ -	\$ 33,730	\$ -	\$ -	\$ 28,505	\$ 78,409
Production and intermediate-term	31,061	49,136	1,768	1,575	-	-	32,829	50,711
Loans to cooperatives	10,011	-	-	-	-	-	10,011	-
Processing and marketing	46,239	29,903	129	20,361	-	-	46,368	50,264
Farm-related business	685	661	-	-	-	-	685	661
Communication	11,132	-	-	-	-	-	11,132	-
International	6,446	-	-	-	-	-	6,446	-
Total	<u>\$ 134,079</u>	<u>\$ 124,379</u>	<u>\$ 1,897</u>	<u>\$ 55,666</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 135,976</u>	<u>\$ 180,045</u>

	December 31, 2020							
	Within AgFirst District		Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 30,183	\$ 45,595	\$ 4,000	\$ 33,843	\$ -	\$ -	\$ 34,183	\$ 79,438
Production and intermediate-term	30,752	59,135	1,585	1,575	-	-	32,337	60,710
Loans to cooperatives	8,890	-	-	-	-	-	8,890	-
Processing and marketing	47,691	31,723	-	18,300	-	-	47,691	50,023
Farm-related business	685	1,049	-	-	-	-	685	1,049
Communication	14,483	-	-	-	-	-	14,483	-
International	6,446	-	-	-	-	-	6,446	-
Total	<u>\$ 139,130</u>	<u>\$ 137,502</u>	<u>\$ 5,585</u>	<u>\$ 53,718</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 144,715</u>	<u>\$ 191,220</u>

The recorded investment in a receivable is the face amount increased or decreased by applicable accrued interest, unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment.

The following table shows the recorded investment of loans, classified under the FCA Uniform Loan Classification System, as a percentage of the recorded investment of total loans by loan type as of:

	March 31, 2021	December 31, 2020		March 31, 2021	December 31, 2020
<b>Real estate mortgage:</b>			<b>Communication:</b>		
Acceptable	99.71%	99.70%	Acceptable	100.00%	100.00%
OAEM	0.15	0.15	OAEM	—	—
Substandard/doubtful/loss	0.14	0.15	Substandard/doubtful/loss	—	—
	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>
<b>Production and intermediate-term:</b>			<b>Rural residential real estate:</b>		
Acceptable	94.88%	95.12%	Acceptable	97.19%	95.70%
OAEM	3.18	3.07	OAEM	0.88	0.94
Substandard/doubtful/loss	1.94	1.81	Substandard/doubtful/loss	1.93	3.36
	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>
<b>Loans to cooperatives:</b>			<b>International:</b>		
Acceptable	100.00%	100.00%	Acceptable	100.00%	100.00%
OAEM	—	—	OAEM	—	—
Substandard/doubtful/loss	—	—	Substandard/doubtful/loss	—	—
	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>
<b>Processing and marketing:</b>			<b>Total loans:</b>		
Acceptable	100.00%	100.00%	Acceptable	98.71%	98.66%
OAEM	—	—	OAEM	0.77	0.79
Substandard/doubtful/loss	—	—	Substandard/doubtful/loss	0.52	0.55
	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>
<b>Farm-related business:</b>					
Acceptable	100.00%	100.00%			
OAEM	—	—			
Substandard/doubtful/loss	—	—			
	<u>100.00%</u>	<u>100.00%</u>			

The following tables provide an aging analysis of the recorded investment of past due loans as of:

	March 31, 2021					
	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	
Real estate mortgage	\$ 144	\$ 504	\$ 648	\$ 395,517	\$ 396,165	
Production and intermediate-term	6	1,581	1,587	135,249	136,836	
Loans to cooperatives	—	—	—	9,992	9,992	
Processing and marketing	—	—	—	72,873	72,873	
Farm-related business	—	—	—	9,672	9,672	
Communication	—	—	—	11,107	11,107	
Rural residential real estate	83	23	106	9,707	9,813	
International	—	—	—	6,451	6,451	
Total	\$ 233	\$ 2,108	\$ 2,341	\$ 650,568	\$ 652,909	

	December 31, 2020					
	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	
Real estate mortgage	\$ —	\$ 504	\$ 504	\$ 390,769	\$ 391,273	
Production and intermediate-term	681	1,000	1,681	147,306	148,987	
Loans to cooperatives	—	—	—	8,869	8,869	
Processing and marketing	—	—	—	74,847	74,847	
Farm-related business	—	—	—	6,253	6,253	
Communication	—	—	—	14,447	14,447	
Rural residential real estate	132	24	156	9,463	9,619	
International	—	—	—	6,451	6,451	
Total	\$ 813	\$ 1,528	\$ 2,341	\$ 658,405	\$ 660,746	

Nonperforming assets (including related accrued interest as applicable) and related credit quality statistics at period end were as follows:

	March 31, 2021	December 31, 2020
<b>Nonaccrual loans:</b>		
Real estate mortgage	\$ 2,654	\$ 2,666
Production and intermediate-term	2,673	2,691
Rural residential real estate	105	107
Total	<u>\$ 5,432</u>	<u>\$ 5,464</u>
<b>Accruing restructured loans:</b>		
Real estate mortgage	\$ 801	\$ 824
Production and intermediate-term	1,980	1,997
Rural residential real estate	223	230
Total	<u>\$ 3,004</u>	<u>\$ 3,051</u>
<b>Accruing loans 90 days or more past due:</b>		
Total	<u>\$ —</u>	<u>\$ —</u>
Total nonperforming loans	\$ 8,436	\$ 8,515
Other property owned	—	227
Total nonperforming assets	<u>\$ 8,436</u>	<u>\$ 8,742</u>
Nonaccrual loans as a percentage of total loans	0.84%	0.83%
Nonperforming assets as a percentage of total loans and other property owned	1.30%	1.33%
Nonperforming assets as a percentage of capital	<u>6.92%</u>	<u>7.37%</u>

The following table presents information related to the recorded investment of impaired loans at period end. Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms of the loan.

	March 31, 2021	December 31, 2020
<b>Impaired nonaccrual loans:</b>		
Current as to principal and interest	\$ 3,237	\$ 3,339
Past due	2,195	2,125
Total	<u>\$ 5,432</u>	<u>\$ 5,464</u>
<b>Impaired accrual loans:</b>		
Restructured	\$ 3,004	\$ 3,051
90 days or more past due	—	—
Total	<u>\$ 3,004</u>	<u>\$ 3,051</u>
Total impaired loans	<u>\$ 8,436</u>	<u>\$ 8,815</u>
Additional commitments to lend	<u>\$ —</u>	<u>\$ —</u>

The following tables present additional impaired loan information at period end. Unpaid principal balance represents the contractual principal balance of the loan.

Impaired loans:	March 31, 2021			Three Months Ended March 31, 2021		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans	
<b>With a related allowance for credit losses:</b>						
Real estate mortgage	\$ 2,490	\$ 2,703	\$ 57	\$ 2,516	\$ 19	
Production and intermediate-term	3,918	3,442	995	3,960	31	
Rural residential real estate	222	222	—	224	2	
Total	<u>\$ 6,630</u>	<u>\$ 6,367</u>	<u>\$ 1,052</u>	<u>\$ 6,700</u>	<u>\$ 52</u>	
<b>With no related allowance for credit losses:</b>						
Real estate mortgage	\$ 965	\$ 1,159	\$ —	\$ 976	\$ 8	
Production and intermediate-term	735	1,475	—	742	5	
Rural residential real estate	106	214	—	107	1	
Total	<u>\$ 1,806</u>	<u>\$ 2,848</u>	<u>\$ —</u>	<u>\$ 1,825</u>	<u>\$ 14</u>	
<b>Total impaired loans:</b>						
Real estate mortgage	\$ 3,455	\$ 3,862	\$ 57	\$ 3,492	\$ 27	
Production and intermediate-term	4,653	4,917	995	4,702	36	
Rural residential real estate	328	436	—	331	3	
Total	<u>\$ 8,436</u>	<u>\$ 9,215</u>	<u>\$ 1,052</u>	<u>\$ 8,525</u>	<u>\$ 66</u>	



Impaired loans:	December 31, 2020			Year Ended December 31, 2020	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans
<b>With a related allowance for credit losses:</b>					
Real estate mortgage	\$ 2,520	\$ 2,721	\$ 71	\$ 3,644	\$ 216
Production and intermediate-term	3,941	3,457	1,035	5,700	338
Rural residential real estate	230	229	—	332	20
Total	\$ 6,691	\$ 6,407	\$ 1,106	\$ 9,676	\$ 574
<b>With no related allowance for credit losses:</b>					
Real estate mortgage	\$ 970	\$ 1,165	\$ —	\$ 1,405	\$ 84
Production and intermediate-term	747	1,490	—	1,079	64
Rural residential real estate	107	215	—	154	9
Total	\$ 1,824	\$ 2,870	\$ —	\$ 2,638	\$ 157
<b>Total impaired loans:</b>					
Real estate mortgage	\$ 3,490	\$ 3,886	\$ 71	\$ 5,049	\$ 300
Production and intermediate-term	4,688	4,947	1,035	6,779	402
Rural residential real estate	337	444	—	486	29
Total	\$ 8,515	\$ 9,277	\$ 1,106	\$ 12,314	\$ 731

A summary of changes in the allowance for loan losses and period end recorded investment in loans for each reporting period follows:

	Real Estate Mortgage	Production and Intermediate-term	Agribusiness*	Communication	Power and Water/Waste Disposal	Rural Residential Real Estate	International	Total
<b>Activity related to the allowance for credit losses:</b>								
Balance at December 31, 2020	\$ 1,195	\$ 1,775	\$ 258	\$ 20	\$ —	\$ 33	\$ 2	\$ 3,283
Charge-offs	—	(5)	—	—	—	—	—	(5)
Recoveries	6	—	—	—	—	2	—	8
Provision for loan losses	(97)	(73)	(10)	(11)	—	(24)	—	(215)
Balance at March 31, 2021	\$ 1,104	\$ 1,697	\$ 248	\$ 9	\$ —	\$ 11	\$ 2	\$ 3,071
Balance at December 31, 2019	\$ 1,468	\$ 1,390	\$ 107	\$ 19	\$ 17	\$ 110	\$ 2	\$ 3,113
Charge-offs	—	(3)	—	—	—	—	—	(3)
Recoveries	1	—	—	—	—	2	—	3
Provision for loan losses	(58)	(26)	45	—	—	39	—	—
Balance at March 31, 2020	\$ 1,411	\$ 1,361	\$ 152	\$ 19	\$ 17	\$ 151	\$ 2	\$ 3,113
<b>Allowance on loans evaluated for impairment:</b>								
Individually	\$ 57	\$ 995	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,052
Collectively	1,047	702	248	9	—	11	2	2,019
Balance at March 31, 2021	\$ 1,104	\$ 1,697	\$ 248	\$ 9	\$ —	\$ 11	\$ 2	\$ 3,071
Individually	\$ 71	\$ 1,035	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,106
Collectively	1,124	740	258	20	—	33	2	2,177
Balance at December 31, 2020	\$ 1,195	\$ 1,775	\$ 258	\$ 20	\$ —	\$ 33	\$ 2	\$ 3,283
<b>Recorded investment in loans evaluated for impairment:</b>								
Individually	\$ 3,455	\$ 4,707	\$ —	\$ —	\$ —	\$ 328	\$ —	\$ 8,490
Collectively	392,710	132,129	92,537	11,107	—	9,485	6,451	644,419
Balance at March 31, 2021	\$ 396,165	\$ 136,836	\$ 92,537	\$ 11,107	\$ —	\$ 9,813	\$ 6,451	\$ 652,909
Individually	\$ 3,490	\$ 4,744	\$ —	\$ —	\$ —	\$ 337	\$ —	\$ 8,571
Collectively	387,783	144,243	89,969	14,447	—	9,282	6,451	652,175
Balance at December 31, 2020	\$ 391,273	\$ 148,987	\$ 89,969	\$ 14,447	\$ —	\$ 9,619	\$ 6,451	\$ 660,746

\*Includes the loan types: Loans to cooperatives, Processing and marketing, and Farm-related business.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. There were no new TDRs that occurred during the three month periods ended March 31, 2021 or March 31, 2020.

Interest concessions may include interest forgiveness and interest deferment. Principal concessions may include principal forgiveness, principal deferment, and maturity extension. Other concessions may include additional compensation received which might be in the form of cash or other assets.

There were no TDRs that occurred during the previous twelve months and for which there was a subsequent payment default during the periods presented. Payment default is defined as a payment that was thirty days or more past due.

The following table provides information at period end on outstanding loans restructured in troubled debt restructurings. These loans are included as impaired loans in the impaired loan table:

	Total TDRs		Nonaccrual TDRs	
	March 31, 2021	December 31, 2020	March 31, 2021	December 31, 2020
Real estate mortgage	\$ 801	\$ 824	\$ -	\$ -
Production and intermediate-term	2,088	2,109	108	112
Rural residential real estate	222	229	(1)	(1)
Total loans	\$ 3,111	\$ 3,162	\$ 107	\$ 111
Additional commitments to lend	\$ -	\$ -		

### Note 3 — Investments

#### Investments in Debt Securities

The Association's investments consist primarily of asset-backed securities (ABSs). These ABSs are issued through the Small Business Administration and are guaranteed by the full faith and credit of the United States government. They are held for managing short-term surplus funds and reducing interest rate risk. These securities meet the applicable FCA regulatory guidelines related to government agency guaranteed investments.

A summary of the amortized cost and fair value of investment securities held-to-maturity follows:

	March 31, 2021				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
ABSs	\$ 3,637	\$ 12	\$ (50)	\$ 3,599	3.00%

	December 31, 2020				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
ABSs	\$ 3,966	\$ 13	\$ (55)	\$ 3,924	2.92%

A summary of the contractual maturity, amortized cost and estimated fair value of investment securities held-to-maturity follows:

	March 31, 2021			
	Amortized Cost	Fair Value	Weighted Average Yield	
In one year or less	\$ -	\$ -	-	-%
After one year through five years	355	355	2.62	
After five years through ten years	233	227	2.36	
After ten years	3,049	3,017	3.10	
Total	\$ 3,637	\$ 3,599	3.00%	

A portion of these investments has contractual maturities in excess of ten years. However, expected maturities for these types of securities can differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

An investment is considered impaired if its fair value is less than its cost. The following tables show the fair value and gross unrealized losses for investments that were in a continuous unrealized loss position aggregated by investment

category at each reporting period. A continuous unrealized loss position for an investment is measured from the date the impairment was first identified.

	March 31, 2021			
	Less Than 12 Months		12 Months or Greater	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
ABSs	\$ -	\$ -	\$ 2,590	\$ (50)

	December 31, 2020			
	Less Than 12 Months		12 Months or Greater	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
ABSs	\$ 359	\$ -	\$ 2,456	\$ (55)

The recording of an impairment is predicated on: (1) whether or not management intends to sell the security, (2) whether it is more likely than not that management would be required to sell the security before recovering its costs, and (3) whether management expects to recover the security's entire amortized cost basis (even if there is no intention to sell). If the Association intends to sell the security or it is more likely than not that it would be required to sell the security, the impairment loss equals the full difference between amortized cost and fair value of the security. When the Association does not intend to sell securities in an unrealized loss position and it is not more likely than not that it would be required to sell the securities, other-than-temporary impairment loss is separated into credit loss and non-credit loss. Credit loss is defined as the shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis.

The Association performs periodic credit reviews, including other-than-temporary impairment analyses, on its investment securities portfolio. The objective is to quantify future possible loss of principal or interest due on securities in the portfolio.

The Association has not recognized any credit losses as any impairments were deemed temporary and resulted from non-credit related factors. The Association has the ability and intent to hold these temporarily impaired investments until a recovery of unrealized losses occurs, which may be at maturity, and at this time expects to collect the full principal amount and interest due on these securities, especially after considering credit enhancements.

Substantially all of these investments were in U. S. government agency securities and the Association expects these securities would not be settled at a price less than their amortized cost. All securities continue to perform at period end.

**Equity Investments in Other Farm Credit System Institutions**

Equity investments in other Farm Credit System institutions are generally nonmarketable investments consisting of stock and participation certificates, allocated surplus, and reciprocal investments in other institutions regulated by the FCA. These investments are carried at cost and evaluated for impairment based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value.

Associations are required to maintain ownership in AgFirst (AgFirst or the Bank) in the form of Class B or Class C stock as determined by the Bank. The Bank may require additional capital contributions to maintain its capital requirements. The Association owned 2.22 percent of the issued stock of the Bank as of March 31, 2021 net of any reciprocal investment. As of

that date, the Bank’s assets totaled \$36.0 billion and shareholders’ equity totaled \$2.5 billion. The Bank’s earnings were \$124 million for the first three months of 2021. In addition, the Association held investments of \$800 related to other Farm Credit institutions.

**Note 4 — Debt**

**Notes Payable to AgFirst Farm Credit Bank**

The Association’s indebtedness to the Bank represents borrowings by the Association to fund its earning assets. This indebtedness is collateralized by a pledge of substantially all of the Association’s assets. The contractual terms of the revolving line of credit are contained in the General Financing Agreement (GFA). The GFA also defines Association performance criteria for borrowing from the Bank, which includes borrowing base margin, earnings and capital covenants, among others.

**Note 5 — Members’ Equity**

**Accumulated Other Comprehensive Income (AOCI)**

	Changes in Accumulated Other Comprehensive Income by Component (a)	
	Three Months Ended March 31,	
	2021	2020
<b>Employee Benefit Plans:</b>		
Balance at beginning of period	\$ (824)	\$ (664)
Other comprehensive income before reclassifications	—	—
Amounts reclassified from AOCI	53	32
Net current period other comprehensive income	53	32
Balance at end of period	\$ (771)	\$ (632)

	Reclassifications Out of Accumulated Other Comprehensive Income (b)		
	Three Months Ended March 31,		
	2021	2020	Income Statement Line Item
<b>Defined Benefit Pension Plans:</b>			
Periodic pension costs	\$ (53)	\$ (32)	See Note 7.
Net amounts reclassified	\$ (53)	\$ (32)	

(a) Amounts in parentheses indicate debits to AOCI.  
 (b) Amounts in parentheses indicate debits to profit/loss.

**Note 6 — Fair Value Measurement**

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability.

Accounting guidance establishes a hierarchy for disclosure of fair value measurements to maximize the use of observable inputs, that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. The hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument’s

categorization within the hierarchy tiers is based upon the lowest level of input that is significant to the fair value measurement.

The classifications within the fair value hierarchy are as follows:

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 inputs include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability.

Level 3 inputs are unobservable and supported by little or no market activity. Valuation is determined using pricing models, discounted cash flow methodologies, or similar techniques, and could include significant management judgment or estimation. Level 3 assets and liabilities also could include instruments whose price has been adjusted based on dealer quoted pricing that is different than the third-party valuation or internal model pricing.

For a complete discussion of the inputs and other assumptions considered in assigning various assets and liabilities to the fair value hierarchy levels, see the latest Annual Report to Shareholders.

There were no Level 3 assets or liabilities measured at fair value on a recurring basis for the periods presented. The Association had no transfers of assets or liabilities into or out of Level 1 or Level 2 during the periods presented.

Fair values are estimated at each period end date for assets and liabilities measured at fair value on a recurring basis. Other Financial Instruments are not measured at fair value in the statement of financial position, but their fair values are estimated as of each period end date. The following tables summarize the carrying amounts of these assets and liabilities at period end, and their related fair values.

		<b>March 31, 2021</b>				
		<b>Total Carrying Amount</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total Fair Value</b>
<b><u>Recurring Measurements</u></b>						
<b>Assets:</b>						
Assets held in trust funds	\$	788	\$ 788	\$ –	\$ –	\$ 788
Recurring Assets	\$	788	\$ 788	\$ –	\$ –	\$ 788
<b>Liabilities:</b>						
Recurring Liabilities	\$	–	\$ –	\$ –	\$ –	\$ –
<b><u>Nonrecurring Measurements</u></b>						
<b>Assets:</b>						
Impaired loans	\$	5,578	\$ –	\$ –	\$ 5,578	\$ 5,578
Other property owned	–	–	–	–	–	–
Nonrecurring Assets	\$	5,578	\$ –	\$ –	\$ 5,578	\$ 5,578
<b><u>Other Financial Instruments</u></b>						
<b>Assets:</b>						
Cash	\$	11	\$ 11	\$ –	\$ –	\$ 11
Investments in debt securities, held-to-maturity	3,637	–	3,599	–	–	3,599
Loans	641,387	–	–	639,361	–	639,361
Other Financial Assets	\$	645,035	\$ 11	\$ 3,599	\$ 639,361	\$ 642,971
<b>Liabilities:</b>						
Notes payable to AgFirst Farm Credit Bank	\$	529,339	\$ –	\$ –	\$ 527,185	\$ 527,185
Other Financial Liabilities	\$	529,339	\$ –	\$ –	\$ 527,185	\$ 527,185
		<b>December 31, 2020</b>				
		<b>Total Carrying Amount</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total Fair Value</b>
<b><u>Recurring Measurements</u></b>						
<b>Assets:</b>						
Assets held in trust funds	\$	748	\$ 748	\$ –	\$ –	\$ 748
Recurring Assets	\$	748	\$ 748	\$ –	\$ –	\$ 748
<b>Liabilities:</b>						
Recurring Liabilities	\$	–	\$ –	\$ –	\$ –	\$ –
<b><u>Nonrecurring Measurements</u></b>						
<b>Assets:</b>						
Impaired loans	\$	5,585	\$ –	\$ –	\$ 5,585	\$ 5,585
Other property owned	227	–	–	227	–	227
Nonrecurring Assets	\$	5,812	\$ –	\$ –	\$ 5,812	\$ 5,812
<b><u>Other Financial Instruments</u></b>						
<b>Assets:</b>						
Cash	\$	12	\$ 12	\$ –	\$ –	\$ 12
Investments in debt securities, held-to-maturity	3,966	–	3,924	–	–	3,924
Loans	649,230	–	–	653,183	–	653,183
Other Financial Assets	\$	653,208	\$ 12	\$ 3,924	\$ 653,183	\$ 657,119
<b>Liabilities:</b>						
Notes payable to AgFirst Farm Credit Bank	\$	548,714	\$ –	\$ –	\$ 553,499	\$ 553,499
Other Financial Liabilities	\$	548,714	\$ –	\$ –	\$ 553,499	\$ 553,499

### Uncertainty in Measurements of Fair Value

Discounted cash flow or similar modeling techniques are generally used to determine the recurring fair value measurements for Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the tables that follow. Accordingly, changes in these unobservable inputs may have a significant impact on fair value.

Certain of these unobservable inputs will (in isolation) have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an opposite change in another input having a potentially muted impact to the overall fair value of that particular instrument. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain

inputs are interrelated with one another), which may counteract or magnify the fair value impact.

### Inputs to Valuation Techniques

Management determines the Association's valuation policies and procedures. The Bank performs the majority of the Association's valuations, and its valuation processes are calibrated annually by an independent consultant. The fair value measurements are analyzed on a quarterly basis. For other valuations, documentation is obtained for third party information, such as pricing, and periodically evaluated alongside internal information and pricing that is available.

Quoted market prices are generally not available for the instruments presented below. Accordingly fair values are based on judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

#### Quantitative Information about Recurring and Nonrecurring Level 3 Fair Value Measurements

	Fair Value	Valuation Technique(s)	Unobservable Input	Range
Impaired loans and other property owned	\$ 5,578	Appraisal	Income and expense Comparable sales Replacement cost Comparability adjustments	* * * *

\* Ranges for this type of input are not useful because each collateral property is unique.

#### Information about Other Financial Instrument Fair Value Measurements

	Valuation Technique(s)	Input
Cash	Carrying value	Par/principal and appropriate interest yield
Loans	Discounted cash flow	Prepayment forecasts Probability of default Loss severity
Investments in debt securities, held-to-maturity	Discounted cash flow	Prepayment rates Risk-adjusted discount rate
Notes payable to AgFirst Farm Credit Bank	Discounted cash flow	Prepayment forecasts Probability of default Loss severity

### Note 7 — Employee Benefit Plans

The following is a table of retirement and other postretirement benefit expenses for the Association:

	Three Months Ended March 31,	
	2021	2020
Pension	\$ 302	\$ 238
401(k)	168	158
Other postretirement benefits	47	46
Total	\$ 517	\$ 442

Expenses in the above table are computed using allocated estimates of funding for multi-employer plans in which the Association participates. These amounts may change when a total funding amount and allocation is determined by the respective Plan's Sponsor Committee. Also, market conditions could impact discount rates and return on plan

assets which could change contributions necessary before the next plan measurement date of December 31, 2021.

Further details regarding employee benefit plans are contained in the 2020 Annual Report to Shareholders.

### Note 8 — Commitments and Contingent Liabilities

From time to time, legal actions are pending against the Association in which claims for money damages are asserted. On at least a quarterly basis, the Association assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. While the outcome of legal proceedings is inherently uncertain, on the basis of information presently available, management, after consultation with legal counsel, is of the opinion that the ultimate liability, if any, from these actions, would not be

material in relation to the financial position of the Association. Because it is remote that the Association will incur a loss or the loss is not estimable, no liability has been recorded for any claims that may be pending.

## Note 9 — Leases

### Lessee

The Association leases certain assets, consisting primarily of real estate, transportation and office equipment, under standard industry terms. The contracts are assessed at inception to determine whether a contract is, or contains, a lease.

The components of lease costs were as follows:

	<b>Three Months Ended March 31, 2021</b>	<b>Year Ended December 31, 2020</b>
Operating lease cost	\$ 94	\$ 717
Variable lease cost (costs excluded from lease payments)	28	—
Sublease income	—	—
Lease costs	<u>\$ 122</u>	<u>\$ 717</u>

Other information related to leases was as follows:

	<b>Three Months Ended March 31, 2021</b>	<b>Year Ended December 31, 2020</b>
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating leases	\$ 98	\$ 424
Right-of-use assets obtained in exchange for lease obligations:		
Operating leases	\$ —	\$ 4,289

Lease term and discount rate for the periods ended were as follows:

	<b>March 31, 2021</b>	<b>December 31, 2020</b>
Weighted average remaining lease term in years:		
Operating leases	14.75	15.00
Weighted average discount rate:		
Operating leases	3.09%	3.09%

Maturities of lease liabilities as of period end were as follows:

	<b>Operating Leases March 31, 2021</b>
2021	\$ 295
2022	401
2023	411
2024	420
2025	430
Thereafter	4,944
Total lease payments	6,901
Less: imputed interest	1,425
Total lease liabilities	<u>\$ 5,476</u>

## Note 10 — Subsequent Events

The Association evaluated subsequent events and determined there were none requiring disclosure through May 7, 2021, which was the date the financial statements were issued.